

## **AAFES Cross Dock**

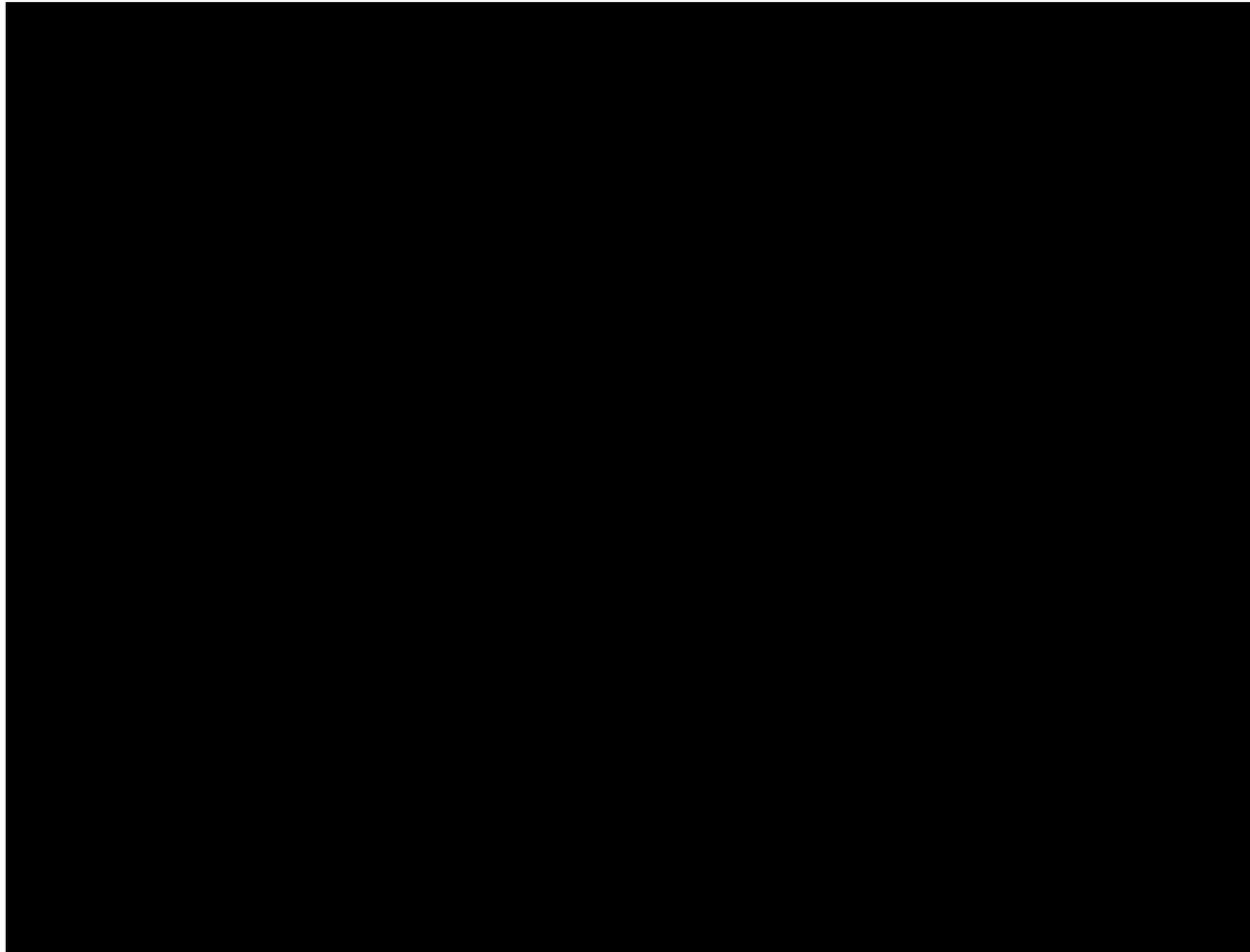
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## WHAT IS CROSS DOCK?

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- **It's a way to move merchandise.**
- **Multiple store orders consolidated to one purchase order.**
- **Merchandise delivered to an Exchange CONUS warehouse instead of individual stores.**
- **Merchandise received by warehouse and quickly distributed to the stores within 2 business days.**



## › REDUCING:

- › Transportation costs for both The Exchange and the supplier by limiting the number of invoices and PO's.
- › Warehouse inventory costs.
- › Store workload and expenses by streamlining receiving and stocking processes.
- › Total lead time from order creation to the sales floor.

- **Must be setup for SBR.**
- **Maintain (90%) fill rate.**
- **Maintain a 99.5% On Time in Full shipping requirement.**
- **Consider FOB Origin terms and be able use the Exchange provided routing program (TMS).**
- **FOB Destination vendors must comply with ASN and UCC 128 requirements.**
- **Verification of correct UPC.**
- **Must be EDI Capable (810,850 & 856)**

- **Pick and Pack.**
- **Current replenishment system is SBR.**
- **Each line of the purchase order contains the store distribution.**
- **Vendor packs merchandise by store and puts a UCC128 label on each case.**
- **The merchandise is shipped to the supporting distribution center.**
- **The ASN (Advance Ship Notice) must be sent to The Exchange immediately after shipment.**

- **Merchandise is received at the DC by scanning the UCC128 label and accessing the advance ship notice information.**
- **Each case is then quickly routed through the DC to the next available truck going to the store identified by the UCC128 label.**
- **Stores are charged a surcharge for 1 box rather than each.**
- **When the merchandise arrives at the store, it can be moved directly to the sales floor.**



- › **Ship in bulk only.**
- › **Current replenishment system is SBR.**
- › **Store requirements are rolled into one DC order. The Exchange retains the store distribution.**
- › **An ASN is transmitted to the Exchange immediately after shipping.**
- › **Merchandise is received at the DC by scanning the UCC128 label and accessing the advance ship notice information.**



## CROSS DOCK III

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- Each case is then quickly routed through the DC to the next available truck going to the store identified by the UCC128 label.
- The Exchange DC receives the merchandise and quickly distributes to the stores.
- When merchandise arrives at the stores, it can be moved directly to the sales floor.

# POTENTIAL CROSS DOCK ITEMS

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- **Merchandise that places constraints on labor and time: Cosmetics, Hardware, Shoes, Toys.**
- **Merchandise that is too expensive to stock in the DC and trans-ship: RTA Furniture, Luggage, Audio Video.**

## BENEFITS TO VENDOR

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- › Fewer PO's (Decreased processing costs).
- › Reduced invoicing requirements.
- › Consolidated shipments offer more efficient planning and forecasting.
- › Distributing merchandise to the sales floor faster.
- › Increased sales turn due to improved stock levels.
- › No PO Minimums = Increased Sales Audience.

# CROSS DOCK CONTACTS

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 Questions?

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