



# AAFES CROSS DOCK PROGRAM



WE WANT **YOU**  
FOR  
CROSS DOCK



# *What is Cross Dock?*

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- It's a way to move merchandise
- Multiple store orders consolidated to one purchase order
- Merchandise delivered to an AAFES warehouse instead of individual stores
- Merchandise received by warehouse and quickly distributed to the stores



# *AAFES CROSS DOCK GOALS*

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- Reduce transportation costs.
- Reduce store workload/expenses.
- Minimize total lead time from order to facility sales floor.
- Reduce inventory.
- Provide merchandise tracking capability.
- Reduce transaction costs.



# *VENDOR REQUIREMENTS*

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- Reduce the current prep time.
- Be set up for AAFES SBR.
- Maintain a high (90%) fill rate.
- Maintain a 99.5% accuracy rate.
- Consider FOB Origin terms and use AAFES provided routing.
- Be EDI capable (810,850 & 856)



# *POTENTIAL CROSS DOCK ITEMS*

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- Merchandise that is labor intensive to receive (cosmetics, hardware, shoes.)
- Merchandise that is too expensive to stock in the DC and trans-ship (RTA furniture, luggage.)
- Merchandise shipped via premium freight (FEDEX ground.)



## *CROSS DOCK II*

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- Pick and Pack.
- Replenishment system is SBR.
- Each line of the purchase order contains the store distribution.
- Vendor packs merchandise by store and puts a UCC128 label on each store order.
- The merchandise is shipped to the supporting distribution center.
- The ASN (Advance Ship Notice) is sent to AAFES immediately after shipping.



## *CROSS DOCK II*

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- Merchandise is received at the DC by scanning the UCC128 label and accessing the advance ship notice information.
- Each case is then quickly routed through the DC to the next available truck going to the store identified by the UCC128 label.
- Stores are charged a surcharge for 1 box rather than each.
- When the merchandise arrives at the store, it can be moved direct to the sales floor.





## *CROSS DOCK III*

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- Full case only.
- Replenishment system is SBR.
- Store requirements are rolled in to one DC order. AAFES retains the store distribution.
- An ASN is transmitted to AAFES immediately after shipping.
- AAFES DC receives the merchandise and quickly distributes to the stores.
- When merchandise arrives at the stores, it can be moved directly to the sales floor.



# ***BENEFITS TO VENDOR***

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- Fewer PO's (Decreased processing costs.)
- Reduced invoicing requirements.
- Consolidated shipments offer more efficient planning and forecasting.
- Merchandise to the sales floor faster.
- Increased sales due to reduced out of stocks.
- Larger sales audience (small stores can now afford to carry the merchandise.)





# *AAFES CROSSDOCK CONTACTS:*

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